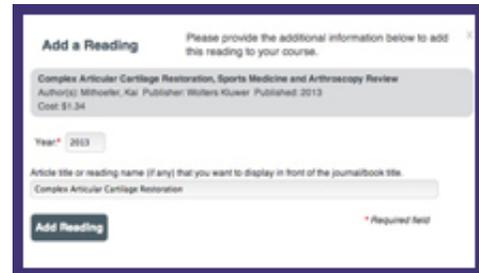


## [Major SIPX Update to Enhance Service Ease of Use and Capabilities](#)

On January 16, we released a **major update** to our SIPX service. One part of this release included the first significant overhaul to our user interface (UI) since we improved the service navigation scheme last spring, with a particular focus on **redesigning the “Add Reading” function and workflow**. The changes we deployed will make it **easier and faster** for our customers to find readings, add them to courses and offer them to students. The second part of the release included rolling out the initial phase of **our publisher partner content**, which provides for direct access to PDFs from the publishers that have gone “live”. More content is being added to the service on a regular, weekly basis. We are very excited by the feedback we’ve received from our customers on the benefits they are seeing immediately from these changes! For more detailed information, read our [release note](#).



## [SIPX Makes Outsell’s Annual List of Companies to Watch in 2014](#)

We are honored once again to make Outsell’s list of 30+ innovative companies, “breaking new ground in their space and reflecting this year’s meta-theme of Convergence Now!”. Of particular note was Outsell’s commentary: “*What sets SIPX apart from the rest is its interoperability with all of the major LMS platforms*

*and its ability to offer benefits to multiple players in the higher education market.*” Click [here](#) to download a copy of this free report.

## [Increasing Variety of SIPX Users, Uses and Content Partners](#)

At SIPX, we’ve seen an increasing variety of users and use cases for our web service, from large to small schools, research institutions to liberal arts colleges, traditional on-campus courses to library e-reserves, MOOCs and continuing studies departments. Our end-to-end, transparent and customizable service, **helps all types of educators and staff** find, understand rights for, distribute and analyze digital content **across a wide range of learning activities**, while significantly increasing the efficiency of people involving in managing reading lists.

We also continue to grow our partnerships with leading publishers in their respective fields: **American Academy of Pediatrics, Duke University Press, International Monetary**

“Working with SIPX was incredibly easy and productive. By using the SIPX service, I was able to offer reading materials from ~20 different publishers to students in over 140 countries, legally, with pricing tailored to support maximum participation.”

MOOC Professor, Fall 2013

**Fund, University of Colorado Press** and **Wiley** have all recently become SIPX partners.



## Team Growth and Other Staff Tidbits

Over the past few months, our team has grown. **Dylan Moulton** joined us in November as Director, University Sales, focusing primarily on the Eastern region. Dylan has spent his entire career in the trade and academic publishing industry, and has a great grasp of the content needs of academic institutions. **Michelle Valiani** will also be joining us as Director, University Sales, with a Western regional focus. Michelle has been working with libraries since 2008, and comes to SIPX from ProQuest. Feel free to contact [Dylan](#) or [Michelle](#) to learn more about SIPX offerings. Finally, we're happy to announce that **Mary-Lynn Bragg**, our Manager of Client Services, was recently declared the Silicon Valley SLA (Special Libraries Association) Chapter President-elect for 2014, and will be Chapter President in 2015!

## Event Calendar

SIPX will be participating in the following upcoming events. Reach out to us via Twitter at [@SIPXCopyright](#) or contact us via email at [info@sipx.com](mailto:info@sipx.com) to arrange a meeting.



**January 24-28, Philadelphia, PA**  
[ALA Midwinter Meeting 2014](#)

**February 4, Washington, DC**  
[SSP Librarian Focus Group 2014](#)  
*Panel Discussion (Franny Lee, SIPX)*

**February 5-7, Washington, DC**  
[Professional Scholarly Publishing Conference 2014](#)  
*When Is the Next Big Thing Mere Hype, and When Is It... The Next Big Thing: What MOOCs Can Teach Us (Bob Weinschenk, SIPX)*

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